

After HOURS

Honoring the Women of Influence

RESOCAL celebrates the region's most accomplished female executives, including the 2008 Woman of the Year, Andrea Biller, and our Hall of Fame inductees

Nearly 100 of the commercial real estate industry's top women gathered at the City Club in Downtown Los Angeles for a Nov. 13 luncheon to pay tribute to the accomplishments of the 40 women chosen for *Real Estate Southern California's* 9th Annual Women of Influence issue in October.

The keynote speaker at the event, co-hosted by Allen Matkins Leck Gamble Mallory & Natsis LLP, was Delores Conway, director of the Casden Real Estate Economics Forecast at USC's Lusk Center. Her speech outlined the daunting market faced by those in the real estate industry in Southern California. "What we have now is a full-blown financial crisis in the US," she noted. Also speaking at the event was Los Angeles City Councilwoman Wendy Greuel.

The event included a panel discussion and then a presentation of the Woman of the Year award to Grubb & Ellis Co.'s Andrea Biller by last year's award recipient, Mary Jane Olhasso, economic development director of Ontario. Biller, the general counsel and corporate secretary of Grubb & Ellis, served as the top legal counsel on the deal that brought together Grubb & Ellis and NNN Realty

Advisors last year.

"I was just fortunate in my career path not to have many of the hurdles many other women face," Biller said in her acceptance speech. She added that the glass ceiling still does exist, "but I think there are holes in it and we have to make those holes wider every day."

Biller was included on a diverse list of industry professionals, and this year's list shows just how important women have become in the commercial real estate industry. Also new this year was a Hall of Fame list, with three women chosen because they have made the Women of Influence so often. The three Hall of Famers are: Sonia Ransom, a partner with Allen Matkins; Mary Ann King, president of Moran & Co.; and Diane Miramontes, an investment and multifamily sales specialist and Grubb & Ellis|BRE Commercial. —SOCAL



RESOCAL'S Woman of The Year Andrea Biller happily accepts her award.





The luncheon for RESOCAL's 9th Annual Women of Influence at the City Club in Downtown LA drew nearly 100 professionals. Clockwise from top left are: Hall of Famers Sonia Ransom of Allen Matkins (left) and Diane Miramontes of Grubb & Ellis|BRE Commercial. Kitty Wallace of Sperry Van Ness served as a panelist at the event. Grubb & Ellis' Andrea Biller was chosen by RESOCAL as the Woman of the Year. Cushman & Wakefield director Corinna Gattasso (left), picked as a Woman of Influence, with Nancy Towne, also with C&W.